







"Vanuatu Paediatric continues to benefit from all your generous support. I am proud to be [a] program advocate, for the benefit of the Vanuatu children."

Dr. Orelly Thyna | Director of Paediatric Department

Vila Central Hospital, Vanuatu



We acknowledge the traditional custodians of the lands on which we work, and we pay our respects to the Elders past and present for they hold the memories, the culture and dreams of the Aboriginal and Torres Strait Islander people. We recognise and respect their cultural heritage, beliefs and continual relationship with the land and we recognise the importance of the young people, who are the future leaders.

TABLE OF CONTENTS

FROM THE CHAIR	6
OUR PROFILE	7
Our Mission	7
Our Vision	7
Our History	7
MJF OVERVIEW	8
About Us	8
Our Supporters & Partners	9
STRUCTURE & MANAGEMENT	11
Governance	11
Our Work	12
Our Objectives & Activities	14
OUR FINANCES	17
Treasurer's Report	17
Auditor's Statement	17
Financial Statements	18
Graphs	19
OTHER INFORMATION	22
Acknowledgment	22
How You Can Help Us	22
Looking to the Future	22
CONTACT US	23
APPENDICES	24
A. MJF Health: Donated Equipment 2022-2023	24



Dr. Sereana Natuman making a speech at 10 Years Of Impact, October 2022.

FROM THE CHAIR

We mention in our documentation that Vanuatu is the most disaster-prone nation in the world and the twin cyclones of Judy and Kevin in March of this year, barely 48 hours apart, bring this to our attention in startling clarity. It is no surprise that resources are destroyed, and replacement of damaged equipment, buildings and infrastructure quickly soaks up any available resource as quickly as it is allocated. It is hard for us, in such a stable environment to imagine the devastation that hits Vanuatu on a regular basis. The need is real, ever present and yes, even urgent.

Our 10 Years Of Impact event on October 30, 2022, at Provenance Winery, Fyansford was a huge success and we are sincerely thankful to our team of organisers for their tireless work in preparing for the event. We enjoyed the beautiful facilities of Provenance Winery and enjoyed presentations from the Rev. Tim Costello, the Deputy Prime Minister of Australia and MJF Patron Richard Marles MP, Dr. Sereana Natuman, Director Curative & Hospital Services at the Vanuatu Ministry of Health, and a special message via video from our other patron, Martin Sheen. With thanks and due to the support of our attendees, our event sponsors and silent auction donors, we managed to raise just over \$20,000. A terrific boost to our work in Vanuatu. The 10 Years Of Impact event also saw the launch of our new domain name (mjf.org.au), exciting and vibrant artwork and webpage.

We farewell this year three foundation Directors of our Board who have supported the MJF not only since it began, but also in the years after the loss of Melanie as the idea and the initiative developed. We are deeply grateful for the work and contribution of these selfless contributors; Marian Wilson, Andrew Dunababin and John Donoghue. We are excited to welcome Jarrod Lundie (Accountant) and Dr. Sereana Natuman to our Board and Leiha Astall as our new Treasurer.

It's been another exciting year.

We continue our dedication and passionate service to the people of Vanuatu and appreciate the support and generous sponsorship our regular donors, our event sponsors, our government partners and our Industry partners provide to enable us to continue our support of health and education in Vanuatu into the future.

Vanuatu needs us, and we remain thankful for your commitment to us and to the people of Vanuatu.

As we often say, 'we can always do more!'

Gary Jewson

Chair & General Manager | The Melanie Jewson Foundation

OUR PROFILE

Our Mission

Vanuatu faces severe structural impediments to continued sustainable development, including limited access to quality health and education. The MJF responds to this need by working with the people of Vanuatu to foster opportunities for improved health and education, essential to building a stable, sustainable and prosperous Vanuatu.

Our Vision

Advancing Health and Education in Vanuatu.

Our History

The Melanie Jewson Foundation was established almost eight years after the tragic loss of Melanie as her family searched for ways to ensure something positive could come from such devastating personal tragedy. Melanie's deep connection to Vanuatu led them to look for ways to support the people of Vanuatu. In response to the need expressed by key people at the Vila Central Hospital, funds were raised to construct a chapel on hospital grounds for the use of patients and staff. Through this process, the Jewson family developed strong connections with people at the hospital and in the community.

Her family came to the realisation that they needed to find a way to provide a legacy for Melanie, and ensure their work was sustainable and effective for the people of Vanuatu. In conjunction with the Belmont Rotary Club and Rotary World Community Service, the Melanie Jewson Foundation was formally established in April 2012. In 2021 we successfully gained registration with the Australian Charities and Not-for-profit Commission (ACNC) and hold Deductible Gift Recipient (DGR) status as a Public Benevolent Institution (PBI) with the Australian Taxation Office.

The Melanie Jewson Foundation is family led. Melanie's parents, her brother and her sister, as foundational members of the MJF Board, work together with a dedicated team of board members and volunteers to make a life-saving and life-changing difference for people throughout Vanuatu by improving access to quality education and health services.

Who was Melanie?

Melanie was a gregarious spirit taken too soon. She loved the arts – she danced and sang – she was encouraging of others, gracious, and overflowing with potential. Tragically, Melanie lost her life in a car accident on 30th August 2004.

On a trip volunteering at the Vila Central Hospital in Vanuatu with her mum in 2003 – just 18 months before she died – 17 year old Mel was profoundly moved by the need she saw all around her and resolved to do something to help. She returned from Vanuatu to complete her final year at high school and during that year set about raising funds and equipment for the hospital.

This foundation honours the life that might have been Melanie's to live by developing her fledgling vision into something tangible for the people of Vanuatu. It has been a way for her family

to focus their grief and a reminder that even the deepest despair can transform into something of worth; something fulfilling.

MJF OVERVIEW

About Us

The Melanie Jewson Foundation is dedicated to advancing health and education in Vanuatu.

The Pacific island nation of Vanuatu is under-resourced and faces severe structural impediments to sustainable development. Its health and education systems are in great need. One in two Ni-Vanuatu children will not attend high school and the country's health expenditure per capita is less than 2% of Australia's.

The MJF responds to this need by working with the people of Vanuatu to foster opportunities for improved health and education.

Established in 2012 eight years after Melanie's tragic passing, the MJF continues the work she began as a passionate teenager with a needs-driven, partnership-based approach that is both respectful and ethical. This means that every project funded is driven by the self-identified needs of the staff of the school or hospital in question, as well as the Vanuatuan Government.

The MJF is guided by the <u>UN's Sustainable Development Goals</u> and <u>Vanuatu's National Sustainable Development Plan</u>, and works through Memorandums of Understanding with Vanuatu's Ministry of Education & Training and Ministry of Health. We currently partner with the Vila Central Hospital and selected schools to provide equipment, resources, education and training supporting Vanuatu's under-resourced health and education systems.

The Melanie Jewson Foundation strives for a stable, sustainable and prosperous Vanuatu.

We can always do more.

Values

The following principles guide the goals, strategies and all activities of the Melanie Jewson Foundation:

- 1. Access to quality health and education are a basic human right.
- 2. We are response based.
- 3. We are culturally safe.
- 4. We practice responsible waste reduction and sustainability.
- 5. We are accountable to the people we support and the people who support us.

Our Process

Partnership is key to the work that we do, and it is what sets us apart.

The Melanie Jewson Foundation's donation strategy is based on the principles of ethical, needs-based donation of equipment and resources. This means that every project funded and item donated is driven by the identified needs of the staff of the school or hospital in question, as well as the Vanuatuan Government. We work hard to ensure that items are of an acceptable standard and fit the specifications required by schools and the hospital.

We do this not only because we believe that the people of Vanuatu know best what they need, but to ensure that donated equipment is appropriate and useful. According to the World Health Organisation, as little as 40% of equipment donated to developing countries ends up being used. Our success rate is close to 100%. We attribute this to our respectful and long-lasting relationship with the people in Vanuatu and our approach to ethical donation.

Our Supporters & Partners

We are deeply grateful to the following partners for their ongoing and generous support.

If you are interested in becoming a partner of the MJF, please don't hesitate to get in touch. We are currently seeking Coral Partners (\$1,000 – \$5,000 p.a.), Lagoon Partners (\$5,000+ p.a.) and an exclusive Pacific Partner (\$25,000+ p.a.). We'd only be too happy to talk through the options with you.

Private Donors provide ongoing financial support through personal donations.

Coral Partners donate \$1,000 - \$5,000 p.a.

Sticky Balsamic Generous support of the foundation over several years.

The Travel Notebook Sponsored 10 Years Of Impact event in 2022.

Geelong Lutheran College Sponsored 10 Years Of Impact event in 2022.

Anonymous Donors (2) Sponsored 10 Years Of Impact event in 2022.

Industry Partners provide goods or services to the MJF at a discount or free of charge.

Harwood Andrews Provides the MJF with pro-bono

legal advice.

Geelong Lutheran College The MJF works closely with Geelong Lutheran College and

the students who travel to Vanuatu each year.

Kalgin Global Logistics Provides ocean freight services from Australia to Vanuatu at

minimal/negligible cost.

ProAdvice Provides professional accounting services free of charge.

Read Pacific Provides culturally safe early primary school readers

and resources and assists with logistics as necessary.

SSS Australia Provides discounted medical equipment.

Agence Gauchet Receiver of shipped goods in Vanuatu.

Nathan Harms Provides graphic design and branding expertise free of

charge.

Government Partners provide services, assist with access and communication, provide local knowledge and support.

Australian High Commission Australia's embassy to Vanuatu.

Ministry of Health Vanuatu's Ministry of Health supports the work of the MJF

with a Memorandum of Understanding (MOU).

Ministry of Education & Training In support of the work of the MJF with a new MOU in

development.

Event Partners provide goods or services for a specific event at a discount or free of charge.

We are indebted to the following Event Partners who assisted us in hosting the very successful 10 Years Of Impact event on the 30th October, 2022.

Provenance Wines Mike Seaman Judy Cohn

Geelong Football Club ALMA Restaurant Quincey

Duffs Jewellers Rob Baker Golden Plains Meats

Essential Theatre Fresh Hair Company Michael Cassel Group

Winks Eyecare Bambra Peter Foster Photography

Ball & Doggett Moorabool Valley Wildflowers

As well as our guest speakers:

Rev. Tim Costello Richard Marles MP Dr. Sereana Natuman

Martin Sheen

STRUCTURE & MANAGEMENT

Governance

The Melanie Jewson Foundation has been established as a not-for-profit charity and is registered as a Public Benevolent Institution (PBI) with the Australian Charities and Not-for-profits Commission (ACNC). All donations of \$2 and above are tax deductible in Australia. A volunteer board of 12 oversees compliance, sets policy and guides the operations of the Foundation. Since 2012, the board has focused its attention on supporting health and education in Vanuatu, with a strong emphasis on being committed to culturally safe responses and respectful relationships.

The Melanie Jewson Foundation is family operated, governed by a board of interested people and satisfies legal and financial regulations and requirements under Australian law and the ACNC. Currently, the Chair also acts as General Manager with responsibility for liaising with the portfolio managers for Marketing, Health and Education.

Our Board

The MJF Board meets at least four times per year and monitors financial accountability, overseas donations, legal requirements and approves budgets, fundraising initiatives and events.

Role	Name
Chair	Gary Jewson (Education)
Secretary	Elizabeth Jewson
Treasurer	Marian Wilson (until June 2023)
Members	Andre Jewson (Marketing & Fundraising)
	Dr. Ashlee Jewson (Health)
	Joy Adcock
	Jan Baker
	Rob Baker
	Kay Buckland
	Peter Buckland
	John Donoghue (until February 2023)
	Andrew Dunbabin (until May 2023)
	Jarrod Lundie (from May 2023)

Our Work

Much of our administrative focus in the 2022-2023 financial year was in sourcing information from relevant bodies and individuals in Vanuatu on precise and appropriate resources and equipment that we can donate. Two of our board members took the overdue opportunity post-covid to visit Vanuatu in person in November. A face-to-face visit is by far the most effective approach in building trust, strong relationships and to ensure we get timely and accurate information about appropriate equipment that can be maintained and used effectively.

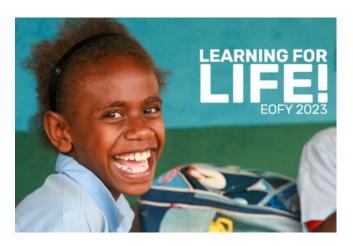
The other focus was our 10 Years Of Impact celebratory event and fundraiser which, as already mentioned, was a huge success. Now that this 10-year milestone has been reached it prompted us to revisit our purpose and direction moving forward. We held an initial meeting to with a social impact strategy and policy consultant who challenged our thinking and raised many questions for us to work through. Further work on our strategic focus will occur in the next 12 months.

Marketing & Fundraising

The MJF's Marketing & Fundraising department aims to support the work of the Health and Education teams primarily by raising the funds needed for them to do their work. It also prioritises the foundation's messaging and communication to donors/supporters/recipients.

This financial year, the priorities have been designing and launching the new website and domain, the fundraising celebration event 10 Years Of Impact, as well as the usual fundraising imperatives.

The MJF's new web domain — mjf.org.au — was implemented early in the financial year. The newly designed website was launched on the 4th of September 2022, with tickets going on sale that day for our 10 Years Of Impact celebration/fundraising event. The new website is functional, modern, cleanly designed, full of positive photographs,



2023 end-of-financial-year campaign: Learning For Life!

updated news and hosted on a high-quality, reliable server. MJF email addresses have also been updated to reflect the new domain. Administration work included the setup of a Google Drive system to centralise storage of documents and media.

The new website is set up to accept online donations using the web-based payment platform Stripe, and has done so throughout 2022-23. Donations are often one-offs in response to a specific campaign, but can also be set up by the donor to be made regularly on an automatic schedule. Thanks to Stripe, regular donations that were set up through the old website are still active and continue to bring in revenue for the MJF. Marketing & Fundraising aims to continue to increase the regular donation base over the coming year to solidify incoming financials, giving the foundation a reliable source of income.

Marketing & Fundraising stays in touch with the MJF's community of supporters through targeted EDMs and social media. Each year it runs a fundraising campaign at the end of the

financial year, targeted to either Health or Education. In 2023, the EOFY campaign was entitled *Learning For Life!*, and was directed towards the provision of new learning resources in the wake of the dual cyclones of March 2022. The campaign fell slightly short of expectations, raising \$6,878 of an \$8,000 goal. Although this is an improvement on last year's campaign, cost of living pressures and potential donor fatigue has seen the EOFY campaign revenue drop considerably since the heights of 2019 and 2020.

Our celebration and fundraising event 10 Years Of Impact was held at Provenance Wines, Fyansford on 30th October 2022 and was a great success. Raising close to \$20,000 through sponsorship, ticket sales, donations, silent auction and merchandise sales, the event welcomed MJF supporters, patron Richard Marles MP as well as special guest speakers Dr. Sereana Natuman (Vanuatu) and Rev. Tim Costello. The event was hosted by actor Bert LaBonte. Enormous thanks to Gary Jewson, Elizabeth Jewson, André Jewson, Emily Donoghue and Jacqui Holding for their tireless work in realising the event, as well as Nathan Harms for his wonderful design work. Among the successes of the day were the guest speakers, the beautiful event space, the very popular merchandise, the number of people in attendance who were new to the MJF, the event's 'look and feel', and the ticket price, which although set at \$120, was felt to be of good value. The MJF is indebted to the Coral and Event Partners that sponsored the event or provided goods and services at a discount or free of charge.

In general, Marketing & Fundraising tries not to campaign too hard for donations, as the MJF's supporter base is modest (under 400 on the EDM list, 1.2K followers on Facebook).



10 Years Of Impact celebration and fundraising event, Fyansford, Australia.

Communication aims to strike a pleasing balance between informative and petitional. Mentions of Melanie always garners the highest responses on social media. Converting this interest in the memory of Mel into MJF support is a constant challenge.

The Marketing & Fundraising team looks forward to continuing to tell the MJF's story, to support its projects through fundraising, and broadening the foundation's supporter base into the wider community.

Our Objectives & Activities

Health Achievements

"The World Health Organisation's four principles of good donation are:

- 1. Ensure maximum benefit to the recipient
- 2. Respect the wishes and context of the recipient
- 3. The avoidance of quality double standards
- 4. Effective donor-recipient communication and planning"

The World Health Organisation

MJF Health is committed to building long-term equal partnerships with staff at Vila Central Hospital (VCH) and flexibly responding to expressed and identified needs on an ongoing basis with the ethical and responsible donation of high quality equipment and resources.

In the 2022-2023 financial year, MJF Health has continued to build on our partnerships with the Vanuatu Ministry of Health and VCH by providing some much-needed equipment. This included a further Automated External Defibrillator (AED), to complement the previously donated AEDs as well as the ongoing consumable pads required to use this equipment. We have also provided suitable machines for delivering intravenous fluids, examining ears, emergency airway equipment, and stethoscopes to name a few. All our donated equipment is new, and has been carefully selected to be as compatible and sustainable as possible. We are extremely proud to have been able to supply such critical and needed equipment. A full list of the donated equipment can be found detailed in Appendix A.

We have received excellent feedback from those we have donated equipment to at VCH, particularly highlighting the quality of the equipment we donate and the care we take to ensure that all equipment is needed and prioritised by both the Ministry of Health and VCH. This means that the majority of our donated equipment is able to be used immediately and to the end of its lifespan.

For a full list of donated equipment, please see Appendix A.

Education Achievements

Vanuatu is the most disaster-prone nation on earth. In March of this year two cyclones and two earthquakes struck Vanuatu in as many days, wreaking havoc across the archipelago, particularly on the main island of Efate and the Shefa province near Port Vila. Cyclones, earthquakes and volcanoes are part of life in Vanuatu, but they still have a significantly negative effect on families, programs, government, health and education.

According to Global Partnership for Education (globalpartnership.org) one way to mitigate the impact of natural disasters is to build a resilient education system. The Vanuatu Education and Training Sector Strategy (VETSS) 2020–2030 states:

"Education and training is the key to a better and innovative future, protection of our culture and identity, and the development of each and every individual, community, society and the nation as a whole. Through education we are able to build the capacity of every Ni-Vanuatu to take responsibility for themselves, and where each individual has the opportunity to succeed, exercise their rights and contribute to the overall development of Vanuatu".

- The Vanuatu Education and Training Sector Strategy (VETSS) 2020-2030, pp vii]

To assist the Ministry of Education in their aim, the Melanie Jewson Foundation's end-of-financial year campaign for 2022-2023, *Learning for Life!*, raised funds to support the replacement of cyclone damaged and destroyed learning resources across Shefa Province in the wake of the twin cyclones in March of this year. Replacement of lost resources will assist schools and ensure minimal learning time is lost to natural disasters and in so doing, improve access to effective learning.

"Every child has the right to learn."

- UNICEF [unicef.org/education]

The MJF Education team is committed to working closely with the Ministry of Education and utilise their knowledge, experience, and direct access to the needs of local schools and teachers. In this way, the resources supplied will be consistent with the educational programs already taking place in Vanuatu classrooms. In recent discussions with the Vanuatu Ministry of Education, the most pressing need for replacement of cyclone damaged resources is numeracy kits that can be distributed to schools, shared between classrooms and contribute positively to the quality of teaching and learning. The MJF is currently utilising the funds raised in the 2023 EOFY to supply the Ministry of Education with Numeracy Kits through Read Pacific.

Your support of the Melanie Jewson Foundation's *Learning For Life!* campaign has enabled students attending school in cyclone-damaged communities the opportunity to continue their education with high-quality learning resources, chosen and provided just for them.



OUR FINANCES

Treasurer's Report

The Melanie Jewson Foundation is a dedicated not-for-profit charity that relies on volunteers for all its administration and fundraising activities. We are grateful to our regular supporters and those who have responded so generously to our end-of-financial-year campaign *Learning for Life!*

The very successful 10 Years Of Impact event in October last year provided a substantial boost to our income in this financial year and will enable us to do more. Our Board took the opportunity to organise a long-overdue visit to Vanuatu in November and it was valuable in gathering positive feedback and critical information for further donations. The timing of expenditure and provision of the donated resources is often delayed while we wait on appropriate information before ordering. Our aim always is to ensure the equipment provided is in response to expressed need and not for our convenience.

Our foundation depends on its donors to continue our critical work and we are working towards broadening our supporter base of regular donors so our important work can continue.

Auditor's Statement

Year Ended 30 June 2023

I report to members that I have reviewed the financial records of the foundation for the year ended 30 June 2023 and the accounts extracted from those records are attached to this report.

The Statement of Receipts and Payments reflects accurately and fairly the activities of the Melanie Jewson Foundation for the year ending 30 June 2023.

As is common with many volunteer and not for profit organisations there is not the normal division of responsibilities in the various financial roles within the foundation and so records are of a standard not acceptable in larger commercial organisations.

With these provisos I am satisfied that the appropriate records of financial transactions are maintained by the foundation.

Jarrod Lundie

Garrod Lundie

Fellow of The Institute of Charted Accountants in Australia

Financial Statements

MELANIE JEWSON FOUNDATION

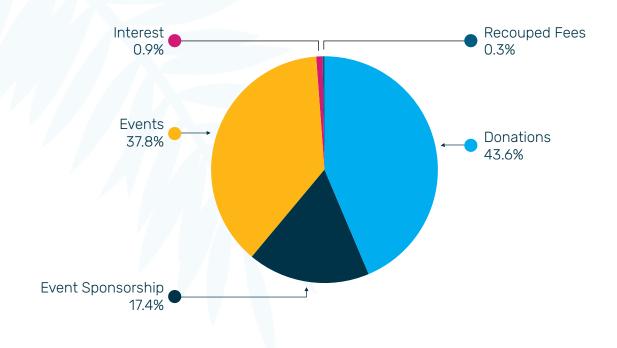
RECEIPTS AND PAYMENTS

YEAR ENDED 30 JUNE 2023

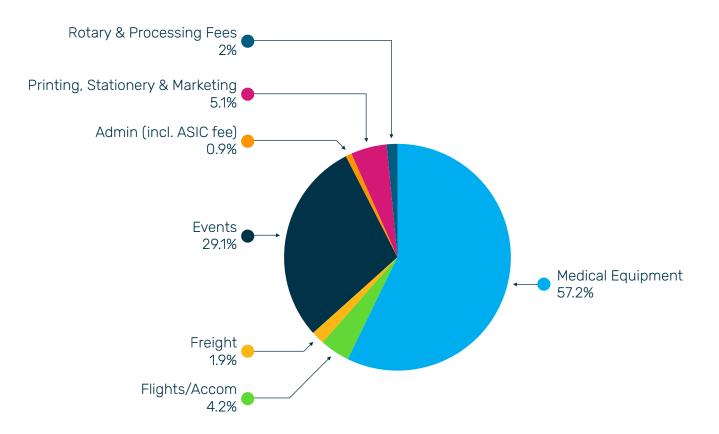
	2023	2022
	\$	\$
RECEIPTS		
Donations	27,517	32,557
Event Sponsorship	11,000	
Events	23,810	
Interest received	575	8
Recouped fees	165	105
	63,067	32,670
PAYMENTS		
Events	14,847	500
ASIC fees	443	842
Printing, Stationery, Marketing & Website	2,615	547
Rotary & processing fees	785	333
Flights/Accom	2,165	
Vanuatu Donations		
-Medical Equipment	29,196	39,747
-Freight to Vanuatu	968	
-School Equipment		23,254
-Storage Shed		2,200
	51,020	65,223
Surplus/(Deficit)	12,047	(32,553)
	=====	=====

Graphs

Receipts 2022 - 2023



Payments 2022 - 2023



The Melanie Jewson Foundation | Annual Report 2022 – 2023



Crate packed and ready to be shipped to Vila Central Hospital, Port Vila.



Medical equipment boxed and ready to be packed into the crate. Bannockburn, Australia.



Packing the crate. Bannockburn, Australia.



OTHER INFORMATION

Acknowledgment

The MJF cannot function without generous donations from our supporters and partners who either donate money, time or resources to aid the people of Vanuatu and to honour the memory of Melanie. We are very grateful for this sponsorship, and we commit to ensuring the ethical use of our finances so that the maximum support can be given where it is needed most. We are also grateful to the members of the Board who have given much of their time in supporting the MJF over many years. Again, we could not function without them.

The future looks bright for The Melanie Jewson Foundation.

How You Can Help Us

For our important work to continue, regular donors are critically important partners enabling us to effectively plan the types of support we can provide. The need is great, our passion is great, and the change we are aiming for is also great.

To achieve these lofty ideals, we require you to support the MJF and its work by attending our events; telling your colleagues, your friends and your extended family; making a regular donation; or even speaking to someone you know who may be keen on becoming an Industry Partner.

Every donation, either large or small, may save a life or help a child learn to read and open a door for them that leads to a better future for them and their country.

Looking to the Future

The MJF is planning to increase its support of health and education in the coming years so that we can make an appreciable difference to the people of Vanuatu. Our vision for the MJF, and for Vanuatu, is to build on the partnership we have with the Ministry of Health so we can, together, improve service delivery in the hospitals which will have a positive impact on the health and wellbeing of all in the community.

In addition to our work in the health sector, we plan to increase our support to schools in other parts of Vanuatu so that a greater number of students can have ready access to quality resources, giving them the best possible chance of being able to gain further education and have better opportunities for employment in the future.

CONTACT US

Address	PO Box 53, Bannockburn Victoria 3331		
Board Chair & General Manager	Gary Jewson		
Education	Gary Jewson		
Health	Dr. Ashlee Jewson		
Marketing & Fundraising	Andre Jewson		
Treasurer	Leiha Astall		
Telephone	+61438 215 221		
Email	info@mjf.org.au		
Website	www.mjf.org.au		
Australian Business Number (ABN)	91 153 088 101		

APPENDICES

A. MJF Health: Donated Equipment 2022-2023

Item	QTY	Unit Cost (AUD)	Total
Defibrilator CR2	1	\$2,400.00	\$2,400.00
CR2 Pads	20	\$140.00	\$2,800.00
MedCaptain SYS Infusion Pump	5	\$1,299.00	\$6,495.00
IV Stand	5	\$295.15	\$1,624.15
Patient Slide	2	\$387.00	\$774.00
iGel LMA Size 1	5	\$23.80	\$130.90
iGel LMA Size 2	5	\$23.80	\$130.90
iGel LMA Size 3	5	\$32.65	\$179.58
iGel LMA Size 4	10	\$32.65	\$359.15
iGel LMA Size 5	10	\$30.80	\$338.80
Litman Stethoscope (adult)	11	\$159.00	\$1,749.00
Litman Stethoscope (paeds)	11	\$159.00	\$1,749.00
CR2 Battery	4	\$350.00	\$1,400.00
Amplivox Tympanometer	1	\$4,750.00	\$5,225.00
Printer	1	\$844.00	\$928.40
Printer Paper	4	\$12.95	\$56.98
Zoll AED pads	20	\$188.19	\$4,140.18
Shipping	1	\$33.00	\$33.00
Discount	1	-\$1,000.00	-\$1,000.00
TOTAL			\$29,514.04

